

COURSE
GUIDE 2026



SECURE YOUR FUTURE

with HEI

*Australia's AI-first business school. Empowering futures,
enriching lives in the heart of Sydney.*

YOU CAN REDEFINE BUSINESS

with us

At HEI, we're not just teaching business. We're redefining it for the future. Every course we offer sits at the intersection of business and technology, equipping ambitious students with the knowledge and skills to navigate tomorrow's industries today.

(HEI)^{AI}

BUSINESS & TECHNOLOGY, POWERED TOGETHER



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Higher Education Institute (HEI) is a TEQSA-registered Australian higher education provider based in the heart of Sydney's central business district. We specialise in future-focused business and technology education. We prepare undergraduate and postgraduate students to lead in a technology-driven business world. Our programs are designed in alignment with the Australian Qualifications Framework (AQF) and industry needs, ensuring graduates are ready for evolving careers from day one.

WELCOME TO HEI

Where business meets *artificial intelligence.*

Welcome to Higher Education Institute (HEI), Australia's AI-first business school in the heart of Sydney's central business district.

At HEI we believe the next generation of business leaders must think in code as well as commerce. That's why every program we offer, from Bachelor of Business to MBA and nested postgraduate qualifications, is built around the intersection of business and emerging technology, with artificial intelligence at its core.

Our students learn to work alongside AI: designing automation, interpreting data, governing algorithms, and leading teams through accelerating digital change.

We offer distinctive specialisations shaping the AI-driven economy: Business Automation, Business Information Systems and Technology Management at undergraduate level; and AI in Business, Automation Management, Blockchain for Business and Information Systems Management across our MBA and nested postgraduate programs.

From Robotic Service and Metaverse Business to AI Ethics and Governance, every HEI graduate leaves equipped for a workforce where artificial intelligence is no longer optional.

Join us at HEI. We're not just teaching business; we're teaching the business of AI.

**FOR STUDENTS**

Ambitious students from Asia, the sub-continent and beyond, become the AI-era business leaders of tomorrow.

FOR AGENTS

Partner with a dynamic, AI-forward Australian higher education provider your clients will trust.

FOR INDUSTRY

Work-ready graduates fluent in AI, automation and the technologies reshaping business this decade.

(HEI)*AI*

At HEI, we've built our curriculum around one simple conviction: that artificial intelligence will redraw every industry in the next decade, and business leaders need to understand it, shape it and govern it.

By combining AI-first teaching with small practical classes, a Sydney CBD campus and industry-connected faculty, we multiply what every graduate can achieve.

*That's **YOU** to the power of AI + HEI.*

HEI AT A GLANCE

The exponential power of *tech + business*.



5 CORE PROGRAMS

Bachelor, Graduate Certificate, Graduate Diploma, Master of Business, MBA



SYDNEY CBD CAMPUS

225 Clarence Street, Sydney. The heart of Australia's business capital



GLOBAL COMMUNITY

Welcoming students from Asia, the sub-continent and beyond



AI-FIRST CURRICULUM

Every course built around artificial intelligence, automation and data



6 INTAKE DATES / YEAR

Start when it suits you. Six intakes across every calendar year



LED BY EXECUTIVE DEAN

Led by Dr Stephen Rodwell, Executive Dean, and a distinguished Academic Board

TEQSA REGISTERED

Provider PRV14381. Regulated by the Australian government

CRICOS APPROVED

Provider 04336K. For international students on student visas

AQF-ALIGNED DEGREES

Bachelor (L7), Grad Certificate & Diploma (L8), Master (L9)

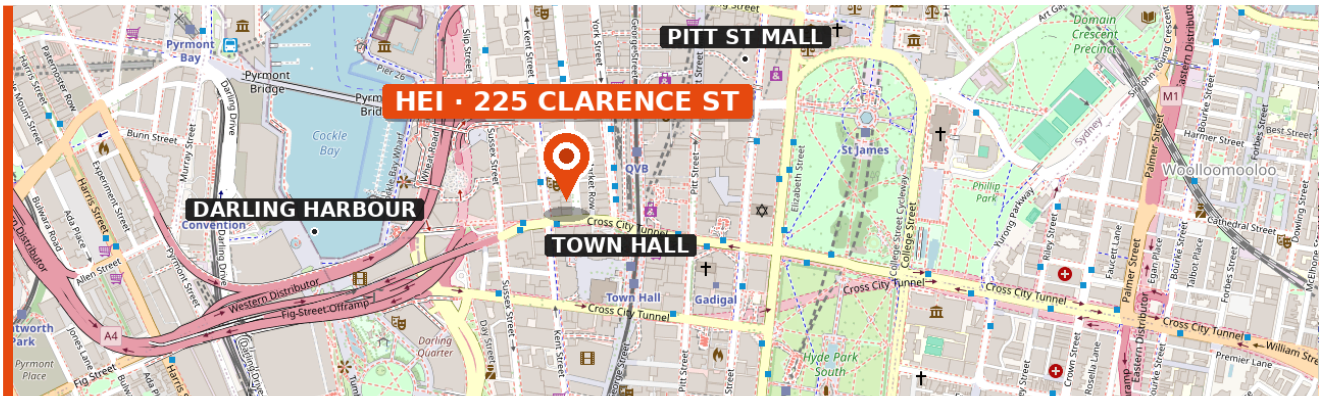
YOU CAN STUDY IN THE CITY THAT RUNS ON BUSINESS *with us*

HEI's Sydney CBD campus places you in Australia's largest business and financial precinct, surrounded by global companies, innovation hubs and the people who are shaping tomorrow's economy.

SYDNEY CBD CAMPUS

A campus built for modern business.

Located at 225 Clarence Street, our campus is a five-minute walk from Town Hall, Wynyard and Martin Place, placing every student at the centre of Sydney's business life.



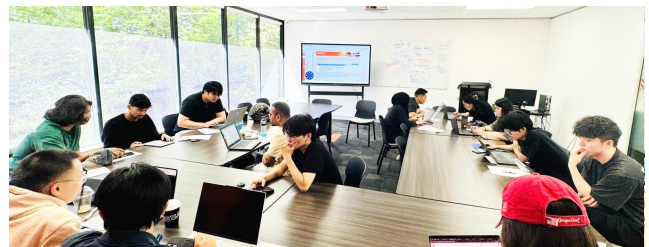
PRIME LOCATION

225 Clarence Street, in the heart of Sydney CBD — a five-minute walk to Town Hall, Wynyard and Martin Place, with Darling Harbour at the doorstep. Every student is within walking distance of the city's biggest employers.



MODERN FACILITIES

Contemporary classrooms, collaborative learning spaces, a dedicated student lounge and professional meeting rooms across two full floors.



CANVAS LMS

Industry-leading digital learning environment supports on-campus, blended and flexible study. Your coursework, assessments and resources, all in one place.

A CITY OF OPPORTUNITY

Sydney is Australia's largest economy and the Asia-Pacific headquarters for much of global finance, technology and professional services. Studying at HEI means stepping into an environment where international banks, consultancies, tech firms and start-ups are your neighbours.

Our location makes internships, guest lectures, industry events and employer connections a walkable reality, not a field trip.

WITHIN 10 MINUTES' WALK

Sydney's financial district (Martin Place, Pitt Street, George Street)

Westpac, Commonwealth Bank, Macquarie Group head offices

Darling Harbour & ICC Sydney convention centre

Queen Victoria Building & Pitt Street Mall retail precinct

Town Hall, Wynyard and Central train stations

YOU CAN LEAD IN THE AGE OF AI *with us*

Every HEI degree is designed with industry and built for an AI-driven workforce. Your degree should equip you for the careers artificial intelligence is creating, not the ones it's replacing.

AI-READY GRADUATES

Built for the AI economy.

AI FLUENCY FROM DAY ONE

As AI reshapes every industry, graduates need more than technical skills. They need the judgment to deploy AI responsibly. Every HEI program combines commercial fundamentals with applied artificial intelligence, from marketing analytics to automation leadership.

APPLIED CAPSTONES

Every HEI degree culminates in an applied capstone: Business Innovation Practice, Business ePortfolio and the postgraduate Industry Project. Students solve real AI and automation problems for real organisations before they graduate.

AI-FOCUSED SPECIALISATIONS

Our MBA offers a dedicated AI in Business specialisation alongside Automation Management and Blockchain for Business. At undergraduate level, Business Automation and Business Information Systems place AI at the core of every unit.

DEGREES CO-DESIGNED WITH INDUSTRY

Our curriculum is refreshed continuously alongside industry partners so it keeps pace with the rapid evolution of AI tools, platforms and regulations. What you learn at HEI is what employers are hiring for this year.

ETHICS, GOVERNANCE & TRUST

HEI graduates are taught to lead, not just use, AI. Units in AI Ethics and Governance, Information Governance and Data Governance prepare you to build trustworthy, compliant AI systems in any workplace.

LED BY DISTINGUISHED ACADEMICS

HEI's Academic Board is chaired by Professor Elizabeth Deane, with Executive Dean Dr Stephen Rodwell and faculty whose expertise spans AI, marketing analytics, robotics and higher education leadership.

**AI-READY**

Graduates trained to deploy, govern and lead artificial intelligence in any industry

INDUSTRY-LED

Curriculum co-designed with industry and refreshed as AI tools and regulations evolve

FUTURE-FOCUSED

Emphasis on AI, automation, blockchain, cyber security and data-driven decision making



HEI gave me more than a degree. It gave me a front-row seat to where business and technology meet. Studying in Sydney CBD meant our lecturers weren't just teaching theory; they were walking us through case studies from companies five minutes away from our classroom.

The specialisation in Business Information Systems was exactly what I hoped for: current, industry-relevant, and immediately useful from my first interview onwards.

Jason • HEI Student

BACHELOR OF BUSINESS STUDENT

STUDENT VOICE

BACHELOR OF BUSINESS • BUSINESS
INFORMATION SYSTEMS

STUDENT SUPPORT

YOU CAN BE SUPPORTED

with us

University-level study is different, and it can feel like a big step. HEI's wraparound services, from academic advising to wellbeing support and career guidance, keep you on track from orientation to graduation.



SUPPORT & SERVICES

We're here for you.



ACADEMIC ADVISING

One-on-one guidance on unit selection, study planning and progression



STUDENT WELLBEING

Counselling, wellbeing referrals and pastoral care when you need it most



CAREER SERVICES

Résumé reviews, interview coaching and internship opportunities



ENGLISH LANGUAGE

Academic writing and communication support via MEGA's ELICOS programs



ORIENTATION WEEK

Get to know your campus, meet classmates and set up for your first session



PEER NETWORKS

Study groups, student-led clubs and mentoring with senior students



DIVERSITY & NATIONS

Students from **19 different nationalities** studying side by side at HEI

INCLUSIVE BY DESIGN

HEI is an inclusive campus community. Our student population spans Asia, the sub-continent and beyond. We design our services around the needs of international students and the transition challenges they face.

Reasonable adjustments and disability services are available for students who request them. Please contact our Student Services team before enrolment so we can plan the right support with you.

LEARN THE LINGO

HEI speak.

A quick glossary of the higher-education terms you'll encounter when applying to and studying at HEI.

AQF

The Australian Qualifications Framework, the national system for regulated education and training. Our Bachelor of Business is AQF Level 7; the MBA is Level 9.

CRICOS

The Commonwealth Register of Institutions and Courses for Overseas Students. HEI's CRICOS provider code is 04336K.

TEQSA

The Tertiary Education Quality and Standards Agency, Australia's national regulator. HEI is TEQSA-registered (Provider PRV14381).

UNIT

A subject at university. Each unit runs across a trimester and typically involves about 12 hours of study per week.

CORE UNIT

A required unit that every student in a given degree must complete as part of their foundational knowledge.

SPECIALISATION

A grouping of four or more units in a focused area (such as Business Automation or Information Systems Management) that deepens your expertise.

CAPSTONE

A final-year applied unit where you bring your learning together on a real business project. Called Business Innovation Practice (UG) or the Industry Project (PG).

NESTED QUALIFICATION

HEI's postgraduate structure: complete the Graduate Certificate, continue to the Graduate Diploma, finish the Master. Exit at any level with a formal qualification.

CREDIT TRANSFER

Recognition of prior learning (such as a diploma from MEGA) that reduces the number of units you need to complete. See page 24 for pathway packages.

INTAKE

The dates on which students can start their course. HEI offers seven intakes per year, so you can start when it suits you.

IELTS / PTE / TOEFL

Recognised tests of English language proficiency. HEI accepts all three. See our entry requirements on page 26.

ATAR

The Australian Tertiary Admission Rank, a number between 0.00 and 99.95 used for Year 12 admissions. Bachelor of Business requires ATAR 60 or equivalent.

GTE / GS

The Genuine Student requirement: assessment that an international applicant genuinely intends to study in Australia and will comply with visa conditions.

ELICOS

English Language Intensive Courses for Overseas Students. HEI's pathway partner MEGA Education delivers ELICOS for students who need English preparation.

PACKAGED OFFER

A combined offer that lets you start with a MEGA VET diploma and move into an HEI degree with credit transfer. See page 24.

GOVERNANCE & LEADERSHIP

Led by experience.

HEI is guided by a distinguished Board of Directors and Academic Board whose combined experience spans decades in higher education, research, law and industry leadership. Their stewardship ensures HEI's academic rigour, quality assurance and strategic direction.

BOARD OF DIRECTORS



Emeritus Professor Peter Flood
CHAIR OF THE BOARD

A distinguished Australian academic with five decades of activities as a scientist, geologist, and higher education administrator. Holds First Class Honours and MSc from the University of New England, PhD from the University of Queensland, and a Diploma from Harvard University in Educational Management.



Professor Elizabeth Deane
CHAIR, ACADEMIC BOARD

Over 30 years in higher education across teaching, research, and senior management. PhD from the University of Sydney. Held roles from Foundation Head of Department to Dean of Faculty and Pro-Vice Chancellor Education and Students. Active in institutional and international quality reviews.



Mr Henry Liu
CEO & DIRECTOR

20+ years across law, education, and international student services. Began as a solicitor in NSW specialising in migration law. Founder of MEGA Education in 2004 and a driving force behind HEI. Has founded a high school and helped establish a public university's Sydney campus.

ACADEMIC BOARD



Dr Stephen Rodwell
EXECUTIVE DEAN

PhD, MBA. 13 years in education, 15 in management. Research in service robotics.



Assoc. Prof. Rhoda Abadia
ACADEMIC BOARD MEMBER

International expertise in educational leadership, IT and AI. Research in VR and adaptive learning.



Dr Jess Oliver
ACADEMIC BOARD MEMBER

10+ years in higher education. Director, Business Intelligence at Southern Cross University.



Dr Andy West
ACADEMIC BOARD MEMBER

UTS Lecturer in Marketing Analytics. 15 years academic management. Consultant to Commonwealth Bank.



The future of business is intertwined with technology. That's why every course we offer is imbued with a strong tech-business focus, so our graduates are well-versed in the trends shaping the global business landscape.

— DR STEPHEN RODWELL, EXECUTIVE DEAN

YOU CAN STUDY YOUR DREAM COURSE *with* *us*

AN AI-FIRST CURRICULUM

Every HEI program is designed around the intersection of business and artificial intelligence. From foundational Data-Driven Decision Making to Advanced Robotic Service, AI Ethics and Governance, and AI in Business, our curriculum prepares you for the careers AI is creating.

TWO LEVELS, FIVE PROGRAMS

Start with our three-year Bachelor of Business, or advance your career through our nested postgraduate pathway: Graduate Certificate, Graduate Diploma, Master of Business, or Master of Business Administration with an AI in Business specialisation.

CO-DESIGNED WITH INDUSTRY

The AI revolution is moving faster than any shift in recent history. Our degrees are co-designed with industry and refreshed continuously so that what you learn at HEI stays aligned with the tools, platforms and regulations employers are using right now.

EXIT POINTS THAT MATTER

Our nested postgraduate structure means you exit with a formal qualification at every stage, so no study feels wasted if life priorities shift.

AI

At the heart of every HEI program, undergraduate through MBA

3

Bachelor specialisations:
Automation, BIS, Technology
Management

5

MBA specialisations, including a
dedicated AI in Business stream

UNDERGRADUATE

Bachelor of Business.

Embark on an enriching learning journey with our Bachelor of Business program and open the door to a world of opportunities. With diverse course offerings and flexible study options, you'll be well-prepared to make your mark in the business world.

BACHELOR DEGREE	DURATION	UNITS	DELIVERY	AQF	CRICOS
BACHELOR OF BUSINESS 3 specialisations available	3 years full-time Fast-track: 2 years	24 units Block delivery	On-campus Sydney CBD	7	117491D

01

**BUSINESS
INFORMATION
SYSTEMS**

IT solutions in business operations. Master enterprise systems, cyber security, data networking, databases, information governance and business intelligence.

02

**TECHNOLOGY
MANAGEMENT**

Managing innovation and change. Study modelling for business innovation, data-driven strategy, business analytics and project management.

03

**BUSINESS
AUTOMATION**

Leading automation initiatives. Work with robotic process automation, metaverse business applications, AI-driven customer experience.

ENTRY REQUIREMENTS AT A GLANCE

ACADEMIC

Australian Year 12 ATAR 60+ or recognised equivalent qualification

ENGLISH

IELTS 6.0 overall (no band below 5.5); TOEFL iBT 60; PTE 46

ALTERNATIVE PATHWAY

Start with a MEGA diploma and transfer in with credit. See page 24.

BACHELOR OF BUSINESS

Your three-year journey.

Year 1 builds your foundation across eight core business units. Years 2 and 3 deepen your expertise through one of three cutting-edge specialisations, each culminating in applied capstone projects.

YEAR 1

FOUNDATION CORE

8

core units

BUS101 Essential Skills for Academic Success

BUS103 Business Economics

BUS105 Managing the Human Resources

BUS107 Principles of Management

BUS102 Accounting for Managers

BUS104 Data-Driven Decision Making

BUS106 Essentials of Marketing

BUS108 Understanding Business Ecosystems

YEARS 2 & 3 · CHOOSE ONE SPECIALISATION

+ 2 FOUNDATION CORE (BUS201, BUS202) · 2 CAPSTONE (BUS301, BUS302) · 4 ELECTIVES

SPECIALISATION 01

BUSINESS INFORMATION SYSTEMS

YEAR 2

BIS201 Information Systems Dev.
BIS202 Data Networking & Comms
BIS203 Database Concepts
BIS204 Modelling for Business

YEAR 3

BIS301 Enterprise IS Governance
BIS302 Business Project Mgmt
BIS303 Business Intelligence
BIS304 Info & Cyber Security

SPECIALISATION 02

TECHNOLOGY MANAGEMENT

YEAR 2

TEC201 Innovation & Value Creation
TEC202 Managing Business Logistics
TEC203 Data-Driven Strategy Mgmt
TEC204 Business Analytics

YEAR 3

TEC301 Data Governance & Knowledge
TEC302 Managing Networks & Comms
TEC303 Cyber Security Management
TEC304 Advanced Enterprise Systems

SPECIALISATION 03

BUSINESS AUTOMATION

YEAR 2

BAU201 Introduction to Robotic Service
BAU202 Automating Customer Experience
BAU203 Metaverse Meets Business
BAU204 Lights Out Manufacturing

YEAR 3

BAU301 Advanced Robotic Service
BAU302 Automating the Supply Chain
BAU303 AI Ethics & Governance
BAU304 Future of Automation Tech

YOU COULD BECOME

Business Analyst

Translate business needs into technology solutions

Systems Manager

Lead enterprise tech and information systems

Automation Lead

Design and implement automation initiatives

Product Manager

Manage intersection of tech, customers & business

YOU CAN ADVANCE YOUR CAREER *with us*

Advance your career with HEI's nested postgraduate pathway, from Graduate Certificate through to Master of Business Administration. Study standalone, or stack qualifications as you progress. Exit at any level with a formal, industry-recognised credential.

6 MO

Graduate Certificate
of Business

CRICOS 117492C

1 YR

Graduate Diploma of
Business

CRICOS 117493B

1.5 YR

Master of Business

CRICOS 117494A

2 YR

Master of Business
Administration

CRICOS 117495M

POSTGRADUATE BUSINESS COURSES

Graduate, Master, MBA.

Advance your career with our postgraduate business courses, including the MBA and three nested qualifications: the Graduate Certificate of Business, Graduate Diploma of Business, and Master of Business. Students may enrol in each as a standalone course and advance to the next higher HEI postgraduate course upon completion.

NESTED MBA COURSE STRUCTURE

GRADUATE CERTIFICATE 6 months · 4 foundational units	Accounting for Business · Management · Financial Decision Making · Marketing Management · Economics for Decision Making	EXIT 1
GRADUATE DIPLOMA 1 year · adds 4 intermediate units	Thought Leadership and Critical Analysis · Corporate and Commercial Law · Contemporary Leadership for Performance · Talent Acquisition and Development	EXIT 2
MASTER OF BUSINESS 1.5 years · adds 4 advanced units	Ethics and Sustainability in Governance · Business Intelligence and Data Analysis · Growth Strategies and Business Innovation · Industry Project (Capstone)	EXIT 3
MASTER OF BUSINESS ADMIN (MBA) 2 years · adds 4 specialisation units	Project Management Fundamentals + 3 specialisation units (broad study or focused specialisation)	FULL MBA

POSTGRADUATE ENTRY REQUIREMENTS

ACADEMIC

Australian bachelor's degree or recognised equivalent. For the Graduate Certificate, relevant work experience may be considered in lieu of a degree.

ENGLISH

IELTS 6.0 overall (no band below 6.0); or Cambridge C1 Advanced, TOEFL iBT, PTE at equivalent level.

FAST-TRACK OPTION

Complete the full MBA in 14 months via accelerated block delivery, with stackable exit points at every stage.

POSTGRADUATE BUSINESS COURSES

Your stacked postgraduate journey.

Each qualification builds on the last. Start with the Graduate Certificate's four foundational units, add four intermediate units for the Graduate Diploma, four advanced units for the Master of Business, then four specialisation units to complete the full MBA. Exit at any level with a formal, industry-recognised credential.

GRADUATE CERTIFICATE 6 MONTHS · AQF 8 Core Foundational Units Accounting for Business Management Financial Decision Making Marketing Management Economics for Decision Making Exit 1 · CRICOS 117492C	GRADUATE DIPLOMA 1 YEAR · AQF 8 + 4 Core Intermediate Units Thought Leadership and Critical Analysis Corporate and Commercial Law Contemporary Leadership for Performance Talent Acquisition and Development Exit 2 · CRICOS 117493B	MASTER OF BUSINESS 1.5 YEARS · AQF 9 + 4 Core Advanced Units Ethics and Sustainability in Governance Business Intelligence and Data Analysis Growth Strategies and Business Innovation Industry Project (Capstone Unit) Exit 3 · CRICOS 117494A	MBA 2 YEARS · AQF 9 + 4 Specialisation Units Broad study — Project Management Fundamentals plus 3 units from any specialisation Focused — Project Management Fundamentals plus 3 units from one specialisation Exit 4 · CRICOS 117495M
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STANDALONE OR STACKED Enrol in any qualification as a standalone course and advance to the next upon completion.	FIVE SPECIALISATIONS AI in Business · Automation Management · Information Systems Management · Blockchain for Business · Broad Study.	SEE NEXT PAGE Full MBA specialisation unit breakdown on page 22.
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MBA SPECIALISATIONS

Lead the AI economy.

HEI's MBA is built for an AI-driven future. Specialise in our flagship AI in Business stream, or choose from four forward-looking alternatives, each shaped by the rise of intelligent technology across every sector.

01

AI IN BUSINESS**FLAGSHIP**

Applied artificial intelligence, AI ethics and governance, and the commercial implications of AI on strategy, operations and customer engagement. For leaders shaping the next decade.

04

BLOCKCHAIN FOR BUSINESS

- Blockchain Fundamentals
- Blockchain for Business
- Smart Contracts Application for Business
- The Internet of Value and Business
- **AI Specialisation option available**

Careers: Web3 Strategist, Blockchain Product Manager.

02

AUTOMATION MANAGEMENT

- Robotics Enhancing Customer Service
- Automating for Efficiency and Effectiveness
- Artificial Intelligence and Brand Development
- + 1 selected specialisation unit

Careers: Automation Lead, RPA Architect, CX Automation Manager.

05

BROAD STUDY OPTION

Project Management Fundamentals plus 3 units drawn from any specialisation.

For generalist leaders who want breadth across AI, automation, cyber and blockchain.

Careers: GM, COO, Director of Digital Transformation.

03

INFORMATION SYSTEMS MANAGEMENT

- Big Data Management for Decision Making
- Cyber Security Management
- Information Governance
- + 1 selected specialisation unit

Careers: CIO, Head of Data, Cyber Security Lead.

AI-ERA CAREERS

Chief AI Officer · Head of AI Strategy · Automation Lead · Chief Digital Officer · AI Product Manager · AI Ethics Officer · Innovation Director.



The MBA at HEI gave me exactly what I came for: a foundation in contemporary leadership and the technology-driven skills I'd been missing. The nested structure meant I could study alongside my job and exit at milestones that made sense for my career.

Studying in Sydney CBD, with industry practitioners as my lecturers, means every assignment is grounded in a real commercial problem. The Industry Project I'm working on now is something I'll carry into my career as a portfolio piece.

Sarah • HEI MBA Student

**SPECIALISATION IN AUTOMATION
MANAGEMENT**



Student voice

MASTER OF BUSINESS ADMINISTRATION (MBA)

HEI & MEGA PATHWAY PROGRAMS

Your pathway to HEI success.

Start with a diploma from our pathway partner MEGA Education Group Australia, then progress into an HEI degree with credit transfer. You'll save time and money while building industry-ready skills from the outset.

PACKAGED PATHWAY (MEGA + HEI)	MAX. CREDIT TRANSFER	TOTAL DURATION
Diploma of Business + Bachelor of Business	Up to 8 units	1 + 2 years = 3 years
Diploma of Leadership & Management + Bachelor of Business	Up to 4 units	1.5 + 2.75 years = 4.25 years
Diploma of Marketing & Communication* + Bachelor of Business	Up to 5 units	1.5 + 2.75 years = 4.25 years
Diploma of Project Management + Bachelor of Business	Up to 6 units	1 + 2.5 years = 3.5 years
Diploma of Accounting* + Bachelor of Business	Up to 6 units	1 + 2.5 years = 3.5 years
Diploma of Information Technology + Bachelor of Business	Up to 8 units	2 + 2 years = 4 years
Graduate Diploma of Management (Learning)* + MBA	Up to 8 units	2 + 1 years = 3 years

Credit transfer indicated above is the maximum available and is subject to HEI's formal advanced standing / credit assessment process. * Prerequisites and entry requirements apply. Please contact HEI admissions or refer to MEGA's website (mega.edu.au) for details.

LOWER ENTRY

Diploma entry requirements are more accessible than direct Bachelor entry.

PRACTICAL FIRST

MEGA VET diplomas focus on hands-on skills: industry exposure before academic depth.

CREDIT RECOGNISED

Units completed at MEGA count toward your HEI degree. No starting over.

INVESTING IN YOUR FUTURE

Fees, scholarships & intake dates.

2026 INTAKE DATES

HEI offers six intake dates per year so you can start your studies when it suits you and your schedule. Applications should be submitted 8 to 12 weeks before your preferred intake.

SESSION CALENDAR

12 January 2026 · Session 1

9 March 2026 · Session 2

4 May 2026 · Session 3

6 July 2026 · Session 4

31 August 2026 · Session 5

26 October 2026 · Session 6

25 January 2027 · Session 1 (next year)

SCHOLARSHIPS

HEI awards a range of scholarships across merit, equity and pathway categories. Contact our admissions team for the current suite of scholarships and eligibility criteria. Applications are assessed at intake.

MERIT-BASED

Academic achievement in prior studies

AGENT REFERRAL

Awarded via approved HEI agent partners

PATHWAY

For students progressing from MEGA diplomas

EQUITY

Supports students from under-represented backgrounds

HEI TUITION FEES

Tuition fees for HEI's international students are published annually and updated on the HEI website. Contact admissions for a personalised offer and fee schedule, covering scholarship adjustments, OSHC estimates and session-by-session payment options.

WHAT'S INCLUDED

Tuition · access to Canvas LMS · campus facilities · academic advising · career services · student orientation week · library & online resources · internship support · industry workshops · premium AI subscription

ADDITIONAL COSTS

Overseas Student Health Cover (OSHC) · visa fees · textbooks · living expenses · travel · accommodation · student services & amenities fee

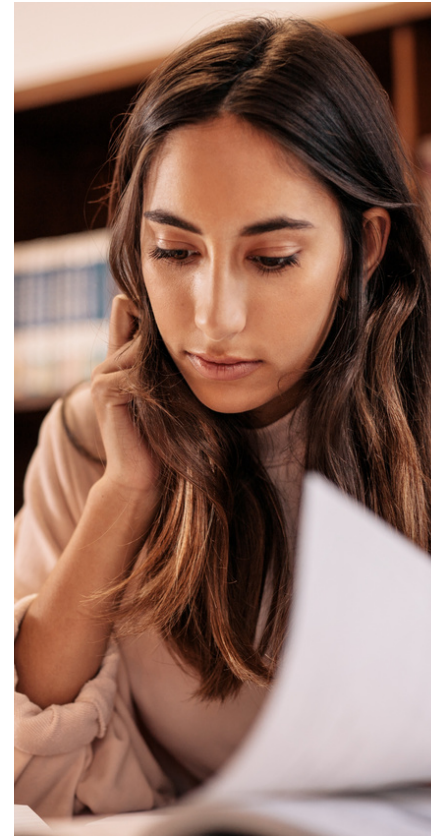
Fees, policies and intake dates listed are current at time of publication. All fees in Australian dollars. For the most up-to-date information, visit hei.nsw.edu.au or contact admissions.

GLOBAL TALENT SCHOLARSHIP

Excellence, rewarded.

HEI's Global Talent Scholarship recognises students who combine academic achievement with professional conduct and meaningful engagement. It is our way of investing in the leaders who will define the next decade of global business.

Eligible students are identified at the point of offer and confirmed based on their performance during first year of study. The scholarship activates from Year Two onward, providing sustained support through the remainder of the program.



ELIGIBILITY — FIRST YEAR OF STUDY

01**ATTENDANCE**

Maintain a minimum attendance rate of **80%** across all enrolled units throughout the academic year.

02**ACADEMIC PERFORMANCE**

Achieve a minimum grade of **Credit (65%)** or above in every unit of study during your first year.

03**CONDUCT & INTEGRITY**

Consistently demonstrate professionalism and integrity, with no instances of academic misconduct or disciplinary action.

**YEAR
TWO****WHEN THE SCHOLARSHIP ACTIVATES**

The Global Talent Scholarship is applied from your second year of study and continues through the remainder of your program, with only minor annual adjustments where applicable. It provides substantial financial support while upholding the high-quality education that defines HEI.

To discuss your eligibility for the Global Talent Scholarship, contact HEI Admissions at info@hei.nsw.edu.au or speak with your HEI-
authorised education agent.

INDUSTRY INTERNSHIPS

Real-world experience. Global partners.

Eligible HEI students may be considered for exclusive internship placements with our partner organisations — a curated network of leading firms spanning enterprise technology, luxury travel, and chartered accounting. These partnerships give direct exposure to how industry leaders operate and build the professional networks that shape long careers.



LEADING TECHNOLOGY FIRM

TECHNOLOGY & AI CONSULTING

A global technology partner specialising in hybrid cloud, data & AI, and business consulting. Supports enterprise transformation across financial services, manufacturing and energy in Australia, with significant local investment in AI platforms and data infrastructure.

Partner details to be announced

FOCUS AREAS

AI & Cloud

Data Analytics

Consulting

THE LUX TRAVEL GROUP

LUX TRAVEL GROUP

LUXURY TRAVEL & HOSPITALITY

A premium travel house with five decades of experience designing personalised journeys. An exclusive member of Virtuoso and Forbes Travel Guide, with curated access to 1,700+ luxury hotels, private aviation and bespoke itineraries worldwide.

theluxtravelgroup.com

FOCUS AREAS

Hospitality

Marketing

Operations



AMA CHARTERED ACCOUNTANTS & ADVISORS

CHARTERED ACCOUNTING & ADVISORY

A chartered accounting and advisory practice supporting enterprises and private clients across Australia. AMA advises on taxation, audit, business advisory and CFO services across diverse industries — providing students with hands-on exposure to professional accounting practice.

Partner details to be announced

FOCUS AREAS

Tax & Audit

Advisory

CFO Services

WHY IT MATTERS

Our internships are curated opportunities to work alongside experienced professionals, translate classroom theory into live problems, and build the relationships that define a career. Placement is subject to availability, host organisation approval, and student suitability.

HOW TO APPLY

What are you waiting for?

Applying to HEI is straightforward. Whether you're applying directly or through an authorised HEI agent, follow these seven steps to secure your place.

1. EXPLORE**Choose your course**

Research HEI's programs and decide which degree matches your career goals: Bachelor of Business, Graduate Certificate, Graduate Diploma, Master of Business, or MBA.

2. CHECK**Review entry requirements**

Confirm you meet the academic and English language requirements for your chosen course. Consider whether a MEGA pathway diploma is a good option for you.

3. APPLY**Submit your application**

Apply directly via hei.nsw.edu.au or through an authorised HEI education agent. Include certified copies of academic transcripts, English test results and your passport.

4. OFFER**Receive your Letter of Offer**

If successful, you'll receive a Conditional or Unconditional Offer from HEI including tuition fees, intake start date and any outstanding requirements.

5. ACCEPT**Accept & pay the deposit**

Sign your Acceptance of Offer, pay the initial tuition deposit, and HEI will issue your CoE (Confirmation of Enrolment) for your student visa application.

6. VISA**Apply for your student visa**

Apply for your Australian Student Visa (subclass 500) using your CoE. HEI's admissions team can point you to resources to help with the Genuine Student requirement.

7. ARRIVE**Enrol at HEI**

Attend orientation, meet your classmates, set up your Canvas account and enrol in your first session's units, then start building your future at HEI.

**APPLY NOW**

Your AI-first business future starts here.

Visit hei.nsw.edu.au or email info@hei.nsw.edu.au to begin your application today.

GET IN TOUCH WITH US

Let's connect.

Whether you're a prospective student, an education agent, or an industry partner, we'd love to hear from you. Our team is ready to help you navigate your next step with HEI.

CAMPUS ADDRESS

Level 2 & 3
225 Clarence Street
Sydney NSW 2000
Australia

TELEPHONE

+61 2 9299 6788

Monday – Friday, 9am – 5pm AEST

EMAIL

info@hei.nsw.edu.au

For admissions, agent partnerships and general enquiries

WEBSITE

www.hei.nsw.edu.au

Visit for current intakes, fees, forms and admissions contacts

STUDENT APPLICATIONS

Apply directly online or via an authorised HEI agent. Download the Student Application Form from the HEI website.

AGENT PARTNERSHIPS

Become an authorised HEI representative. Download the Agent Application Form from the HEI website or email info@hei.nsw.edu.au.



"Empowering futures, enriching lives. The future of business is intertwined with technology, and HEI is where that future is being shaped."

YOUR NEXT STEPS

Ready to secure your future?

PROSPECTIVE STUDENTS

1. Read through this Course Guide and shortlist two or three programs that match your career goals.
2. Confirm your academic qualifications and English language test scores meet HEI requirements.
3. Choose your preferred intake date from the 2026 session calendar on page 24.
4. Submit a Student Application Form directly or through an authorised HEI agent.
5. Email admissions at info@hei.nsw.edu.au with any questions along the way.

EDUCATION AGENTS

1. Apply to become an authorised HEI representative using the Agent Application Form.
2. On approval, you'll receive the HEI Agent Handbook, current commission schedule and materials pack.
3. Refer students through our agent portal or via info@hei.nsw.edu.au.
4. Track applications, offers and CoEs through ongoing communication with the HEI admissions team.
5. Stay connected for updates on new courses, scholarships and agent events throughout the year.



The exciting possibilities lie at the intersection of business and artificial intelligence. Let's embrace them, together.

NEXT INTAKE

6 JULY 2026

Apply by mid-May 2026

(HEI)*AI*

SECURE YOUR FUTURE with HEI

Empowering Futures, Enriching Lives. Quality higher education in the heart of Sydney. Apply now for the next intake.

HIGHER EDUCATION INSTITUTE

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Course Guide 2026